



Business Development and Solutions Manager - HVM VACANCY

Salary:	Dependant on experience	Start Date:	ASAP
Contract Type & Hours p/w:	37.5 hours per week	Division:	ALL

A career opportunity has arisen within Hill & Smith Infrastructure Limited at our Bilston site, for a Business Development Manager – HVM. This would be a permanent position as part of the Sales Team.

Hill & Smith Infrastructure (HSI) Ltd forms part of Hill & Smith PLC's group of companies. HSI Ltd is made up of several OpCos: Barrier, Asset VRS, Hardstaff Barriers and Varley & Gulliver Parapets.

The Company Location

Hill & Smith Infrastructure Limited, Springvale Avenue, Springvale Business & Ind. Park, Springvale Avenue, Bilston, West Midlands, WV14 0QL

The role is office based with a requirement to travel to other sites.

Jobs Requirements:

We will expect applicants to have a good standard of education, computer skills and previous experience of office work. It would also be essential for the successful candidate to have prior HVM knowledge and sales experience within a similar industry.

We offer a comprehensive induction programme and unrivalled support and career development opportunities to ensure you achieve your career ambitions and aspirations. Employees have access to a wide range of benefits through our reward scheme, including Bupa Healthcare, company share scheme, a generous annual leave allocation and tailored training initiatives.

We are looking for someone with:

- Excellent interpersonal and communication skills (verbal and written)
- Computer literacy and experience of Microsoft applications
- Ability to work under pressure and meet tight deadlines but always with a concern for quality
- The ability to prioritise work whilst working independently and as part of a team

All applicants will be asked to prove that they have the right to work in the UK and provide two satisfactory references.

If you would like to see a full job description person specification for this role, and to apply for this opportunity, please send an up-to-date CV to: recruitment@hill-smith.co.uk

Hill & Smith Infrastructure Ltd are committed to promoting equality, valuing diversity and working inclusively, we uphold the principles in our behaviour and working practices - we are committed to providing equality of opportunity in all areas as an employer, whether in recruitment and selection, promotion or training and development. As we grow, we understand that we must have the most talented employees with diverse backgrounds, cultures, perspectives and experiences to support our innovation and creativity.